

Message Text

UNCLASSIFIED

PAGE 01 COLOMB 03515 201122Z

ACTION EB-08

INFO OCT-01 EA-12 NEA-10 ISO-00 AGRE-00 COME-00 TRSE-00

OMB-01 AID-05 CIAE-00 INR-07 NSAE-00 /044 W

-----037761 201225Z /50

R 201030Z SEP 77

FM AMEMBASSY COLOMBO

TO SECSTATE WASHDC 8214

INFO AMEMBASSY NEW DELHI

AMEMBASSY SINGAPORE

UNCLAS COLOMBO 3515

DEPT PASS USDA; NEW DELHI FOR AGATT; SINGAPORE FOR ALAN
HUNT, WHEAT ASSOCIATES, USA

E.O. 11652: N/A

TAGS: EAGR, ETRD, CE

SUBJ: AUSTRALIANS WHEAT TENDER

REF: (A) COLOMBO 3397; (B) STATE 216856

1. THE AUSTRALIAN WHEAT BOARD WON THE 60,000 METRIC TON
TENDER ISSUED BY THE STATE FLOUR MILLING CORPORATION (REFTEL
A) WITH A BID OF US\$99 PER TON. THE LOWEST AMERICAN BID WAS
ABOUT US\$103 PER TON.

2. THE US CHANCES ON THIS TENDER WERE HURT BY THE RISING WHEAT
MARKET. AFTER OPENING THE FIRST BIDS ON FRIDAY, SEPT. 16,
FERNANDO MET WITH EMBOFF, HUNT, AND THE REPRESENTATIVEES
OF US FIRMS ON MONDAY, SEPT. 19, AND ALLOWED THE FIRMS TO
SUBMIT NEW BIDS BY 0930 COLOMBO TIME, TUESDAY, SEPT. 20.
WHILE FERNANDO DID NOT SAY WHAT THE AUSTRALIANS HAD BID, IT
WAS CLEAR THAT THEY WERE WELL BELOW THE FIRST ROUND OF US BIDS.
WHEN THE US WHEAT MARKET ROSE FURTHER ON SEPTEMBER 19, THE US
LOST ALL CHANCES OF SHARING IN THIS TENDER.

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3. CAPTAIN HEYWARD FERNANDO HAD HOPED TO GIVE AT LEAST ONE
OF THE THREE SHIPMENTS TO AN AMERICAN FIRM, BUT THE PRICE DIF-
FERENTIAL WAS TOO GREAT. HE PLANS TO BENDER AGAIN IN ABOUT
SIX MONTHS FOR JUNE/JULY DELIVERY AND WOULD WELCOME BIDS FROM
US TRADERS AT THAT TIME.

4. COMMENT. AS FERNANDO WILL BE IN THE MARKET AGAIN NEXT
YEAR, THE EMBASSY AND WHEAT ASSOCIATES RECOMMEND THAT THE \$10
MILLION CCC LINE OF CREDIT (REFTEL B) BE HELD OPEN UNTIL THE
NEXT TENDER IS ISSUED.
WRIGGINS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: WHEAT, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Sent Date: 20-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977COLOMB03515
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770341-0605
Format: TEL
From: COLOMBO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770945/aaaablut.tel
Line Count: 67
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 04a60a42-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: 77 COLOMBO 3397, 77 STATE 216856
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 13-Jan-2005 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1211912
Secure: OPEN
Status: NATIVE
Subject: AUSTRALIANS WHEAT TENDER
TAGS: EAGR, ETRD, CE, AS
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/04a60a42-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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